RESUME



**NAME: - DEVARAJA. N**

Sourcing **|** New Project Development **|**

Purchase **|** Vendor Development **|**

**EMAIL ID**: **ds\_rhalli@yahoo.co.in**

**Contact NO:** +91-9791387278 / 9481033533

* **Objective:**

To work efficiently and effectively 18+ years in a globally competitive environment where

Acquired skills and education will be utilized towards continuous growth and advance.

* **Software Exposure:**
* SAP-MM Module, BAAN ERP & PROFIT-5
* AUTO CAD
* SOLID WORKS
* MS Office-2010



* **Career Timeline**
* Total Experience--------------18+ Years
* May 2002 to Jan-2011--Hical Technologies Pvt Ltd
* Aerospace | Telecom-Engineer-Sourcing & Vendor Development.
* Feb 2011 to Jan-2014 ---------Macurex Sensors Pvt Ltd

Automobile-Bosch Tier 1 Supplier-Assistant Manager- Purchase & Vendor Development

* Feb-2014 to Apr-2017--------Exedy Clutch India Pvt Ltd

Automobile MNC-Japan- -Assistant Manager- Purchase

* May-2017 to Dec-2017-------Verga Attachments Pvt Ltd

Earth Moving Equipment’s. -Assistant Manager- Purchase & Sourcing

* Dec-2017 to Till Date---------Marzoli Textile Machinery Manufacturers-

MNC-Italy-Heavy Machinery Manufacturing-Manager- Purchase & Vendor Development.

* **Core Competencies**
* New Product Development (Sheet Metal/Machined Parts/Castings/Moulds/Forgings & Etc)
* Sourcing & Procurement (Across all types of Direct & Indirect Mtls.)
* Strategic Planning
* Vendor/Supplier Management
* Techno Commercial Negotiations
* Project Budget Estimation.
* Audit, Quality, Safety & Compliances
* Team Building & Leadership
* Productivity Improvement thru QCD (Quality/Cost & Delivery)
* **Training Attended:**
* Internal Auditor Training for TS Certification & Supplier Audit Training.
* SAP Module for Planning & Procurement
* TS 16949, EHS ISO 14001, ROHS
* PPAP, FMEA, PDCA, 5S, APQP VSM, KAIZEN, POKAYOKE,
* **Technical Knowledge Acquired:**
* A High Caliber professional offering nearly 17+ Years of rich experience across procurement, Global Sourcing, Supply chain, Quality Management, Production planning, Inventory control,
* Handle all the functions of the Purchase of Direct & Indirect materials, expertise in implementing in Key procurement strategies effective ensuring that plans are aligned with Project/Demand requirements.
* Sourcing new Economical vendor for existing & new part.
* Localization of Import parts.
* Handle all Import and co-ordinate with Freight forwarder ensure the delivery

on priority wise co-ordinate with Finance for payment activities

* Planning & scheduling of raw materials & consumables.
* RFQ & Negotiations of price.
* Estimation & Costing of sheet metal/Machined parts.
* Co- Ordinate with R&D Dept. for New Product Development.
* Co-ordinate with Production and Sales Team.
* Monitoring availability of stock, making arrangements to ensure on time deliveries.
* Vendor Quality improvement & checking capacity & Audit.
* Improve Suppliers Rating thru QCD.
* Procure Tool, Gauge, Fixtures & Machines etc.
* Current Work Experience: Dec-2017 to Till Date

**COMPANY NAME :** Marzoli Textile Machinery Manufacturers Pvt. Ltd**.**

**DESIGNATION :** Manager: Purchase & Vendor Development.

**COMPANY PROFILE:** Marzoli is a Italian based MNC Company it’s a group of Camozzi pioneers in

Textile machines Design & Manufacturing for Raw Cotton to Yarn Manufacturing, Catering for Cotton Mills.

Presently 100% EOU Unit.

**Roles and Responsibility**

* Reciept of BOM, Technical Specs & Drgs, Development of suppliers which includes

Sheet metal/Machined parts/Gears/Pulley/precision Shafts/Standard parts & Etc.

* Sourcing new Vendors
* Evaluation of Audit and Technical review with Vendors.
* Ensure the Quotations Kit & Individual parts
* Estimation of the Project
* Localizing for Importing parts.
* Ensure the Ontime payment to Vendors
* Involvlement & Resolving Quality & Delivery issues at supplier end.

Previous Work Experience: May 2017 to Dec-2017

**COMPANY NAME : Verga Attachments Pvt. Ltd**

**DESIGNATION :** Asst. Manager: Purchase.

**COMPANY PROFILE:** Verga is an Indo Netherland collaborated based MNC Company pioneers in Earth moving Accessories Design & Manufacturing, Catering for Light and Heavy Earth Moving Equipment’s, 100 % EOU unit.

**Roles and Responsibility**

* Procurement of RM as per Planning
* Ensuring the ontime payment to suppliers
* New projects Development & RFQ & Negotiaions.
* Involvement in cost reductions & Kaizen activities
* Sourcing new suppliers
* Work Allocation to Team & Ensuring the Job ontime completion
* Cost Savings/KAIZEN activities.

Previous Work Experience: Feb 2014 to Apr-2017

**COMPANY NAME : Exedy Clutch India Pvt. Ltd**

**DESIGNATION :** Asst. Manager: Purchase.

**COMPANY PROFILE:** Exedy is a Japan based MNC Company pioneers in Clutch Design & Manufacturing for 2Wheelar & 4Wheeler Vehicles, Catering for Automotive companies like Honda & Nissan.

**Roles and Responsibility**

* Planning and Procurement of RM as per Demand.
* Inventory & Safety stock maitaining for production
* Ensuring the ontime payment to suppliers
* Ensuring the Quotations for New Projects
* Involvement in cost reductions & Kaizen activities
* Sourcing new suppliers
* Work Allocation to Team & Ensuring the Job ontime completion
* Coordianations with CFT Team like Store/Accounts/Sales/Production & Etc.
* Involvlement & Resolving Quality & Delivery issues at supplier end.

Previous Work Experience: Feb 2011 to Jan-2014

**COMPANY NAME : Macurex Sensors Pvt Ltd (Multilink Group)**

**DESIGNATION :** Asst Manager: Purchase & Vendor Development

**COMPANY PROFILE:** This is a Multilink Group Company Manufacturing of Automotive, Appliances & Aerospace, products like Starter Motor, Alternators, and Solenoids. Catering for Robert Bosch, Continental, John Deere & etc.

**Roles and Responsibility**

* Handling Purchasing functions & vendor development functions as per the schedule.
* Handling the procurement of raw materials-sheet metal, plastics, cold forged & packing.
* Vendor development & Excuting new projects.
* Sourcing new venders for Direct & Indirect materials.
* Reconsilation & RM movement as per plan with subcontracted vendors.
* KANBAN systems to control the inventory.
* Cost innovation & Problem solving
* Localization of Import Parts.
* Vendor rating & ensuring minimum stock, fixing re-ordering level & safety stock.
* Vendor Auditing & attending QC issues & provide the counter action for feature dispatches.
* Handling Import of Raw material.
* Co-ordinate with Finance & Freight forwarder for clearing the customs clearance.
* Collecting of RFQ & preparing comparsion sheet.
* PO Genaration & follow up with ensuring on delivery time.
* Co- Ordinate with R&D Dept. For new product Development
* Planning & scheduling of raw material & consumables.

Previous Work Experience: May 2002 to Jan-2011

**COMPANY NAME : Hical Technologies Pvt. ltd.**

**DESIGNATION :**  Component Engineer (Sourcing & Vendor Development)

**COMPANY PROFILE:**

HICAL Technologies PVT Ltd is an ISO 9001:2008, AS9100C & ISO 14001 certified

Company, Manufacturers of Magnetics, Camera, Solenoids & EMS Boards with Plastic case Assy, Chargers.

Catering for Aerospace, Industrial, Telecom, Power conversion & Medical applications.

**Our customer’s:-** Hamilton Sundstrand (UTC group), Goodrich Aerospace, Tyco Electronics, Kodak. Power one,

Eaton, Milton Roy, Moog, ST Micro Electronics, Siemens & etc.

**Roles and Responsibility**

* Vendor Evaluation & Qualification.
* Vendor Data base Management.
* Sourcing & Developing of Vendors as per the NPD / PPAP batch requirement
* Component Design review & approval.
* Collecting of RFQ & Negaotiation the price, preparing comparsion sheet.
* Mechanical components Estimations, Costing & Negotiation with suppliers
* Selection & Processing of Packaging & Labels for Finished Products
* Involvement of Cost reduction, improve the Quality & Productivity
* Tool Design review & Approval of Press tools, Moulds, Jigs & Fixtures.
* Coordination with suppliers for Mechanical & Non destructive testing
* Creation & Verification of Bill of material
* Planning & scheduling of raw material for Development projects.
* Support & Implementation of CMS activities (ECN,ECP Etc)
* Review & Implementation of Suggestions, Identifying & resolving supplier technical problems.
* Good Project management with excellent communication across all Technical & Non technical

People like Vendors / Internal teams / Customers. Etc

**Education:**

1. **Course** **:**  DIPLOMA IN TOOL & DIE MAKING (DTDM).

**Duration** **:** 1996-2001

**Institution** **:**  GT&TC (GOVT TOOL ROOM &TRAINING CENTRE), HASSAN,

KARNATAKA.

**Aggregate :** 78%

**2. Matriculation**: S.S.L.C

**Year** **:** 1993with64.32%.

**SCHOOL** **:** G.H.S, Rangenahalli, Chickamagalur (Dist.)

PERSONAL DETAILS:

**NAME : DEVARAJA.N**

**FATHER’S NAME : NARASIMHAIAH**

**DATE OF BIRTH : 20TH APRIL 1978.**

**SEX : MALE**

**LANGUAGES KNOWN : KANNADA, ENGLISH & HINDI**

**PERMANENT ADDRESS : S/O** Narasimhaiah

Rangenahalli (P)

Lakkavalli (Hobli)

Tarikere (Tq) Chickamagalur Dist.

Karnataka, PIN-577144

I am confident of my ability to work & Lead the team. I hereby declare that all the above information

given by me is correct to the best of my knowledge.

Thank you for your kind perusal of my personal information.

Date; Your faithfully

Place: Bangalore

(DEVARAJA.N)